



# e2e Managed Customer Cloud Infrastructure – Pricing Document

## PRICING

The on-boarding charge covers the initial service setup, deployment initial firewall rules and VPNs, customer specific networking and DMZ requirements, etc. The managed service covers support and maintenance of the infrastructure components and changes to the networking, firewalls and VPNs. The pricing is based on how many VMs the service supports, where a VM is 8GB RAM and 2vCPU.

Service Level	Number of VMs supported by Cloud	Charge Per Month	On-Boarding
Baseline	1-10	£2,025	£1,700
Enhanced	1-10	£2,835	£1,700
Premium	1-10	£4,050	£1,700
Baseline	11-25	£2,430	£1,700
Enhanced	11-25	£3,240	£1,700
Premium	11-25	£4,860	£1,700
Baseline	26-50	£5,670	£1,700
Enhanced	26-50	£6,885	£1,700
Premium	26-50	£7,290	£1,700
Baseline	51-100	£8,505	£2,500
Enhanced	51-100	£9,720	£2,500
Premium	51-100	£11,340	£2,500
Baseline	101-150	£8,910	£2,500
Enhanced	101-150	£11,340	£2,500
Premium	101-150	£13,770	£2,500
Baseline	151-200	£9,720	£5,000
Enhanced	151-200	£12,555	£5,000
Premium	151-200	£15,390	£5,000

Baseline	201-250	£11,340	£5,000
Enhanced	201-250	£13,770	£5,000
Premium	201-250	£17,010	£5,000
Baseline	251-300	£12,960	£7,500
Enhanced	251-300	£15,390	£7,500
Premium	251-300	£18,630	£7,500
Baseline	301-350	£13,770	£7,500
Enhanced	301-350	£17,010	£7,500
Premium	301-350	£19,440	£7,500
Baseline	351-400	£14,985	£7,500
Enhanced	351-400	£17,820	£7,500
Premium	351-400	£21,870	£7,500
Baseline	401-450	£15,795	£7,500
Enhanced	401-450	£19,440	£7,500
Premium	401-450	£24,300	£7,500
Baseline	451-500	£17,820	£10,000
Enhanced	451-500	£21,465	£10,000
Premium	451-500	£29,160	£10,000
Baseline	501-600	£19,845	£10,000
Enhanced	501-600	£22,680	£10,000
Premium	501-600	£30,780	£10,000
Baseline	601-700	£23,085	£10,000
Enhanced	601-700	£26,730	£10,000
Premium	601-700	£35,640	£10,000
Baseline	701-800	£25,110	£10,000
Enhanced	701-800	£29,970	£10,000
Premium	701-800	£40,500	£10,000
Baseline	801-900	£29,970	£10,000
Enhanced	801-900	£38,070	£10,000
Premium	801-900	£46,980	£10,000
Baseline	901-1000	£31,590	£10,000
Enhanced	901-1000	£39,690	£10,000
Premium	901-1000	£48,600	£10,000
Baseline	1001-1250	£35,640	£15,000
Enhanced	1001-1250	£46,980	£15,000
Premium	1001-1250	£59,940	£15,000
Baseline	1251-1500	£39,690	£15,000
Enhanced	1251-1500	£51,030	£15,000
Premium	1251-1500	£64,800	£15,000
Baseline	1501-2000	£52,650	£15,000
Enhanced	1501-2000	£63,180	£15,000

Premium	1501-2000	£76,950	£15,000
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## FIXED VPNs FOR CLOUD CONNECTIVITY

Creating a VPN for the purpose of managing the cloud is included in the on-boarding and assumes the customer uses their own VPN solution at their end of the VPN.

Customers may choose to connect more VPNs to the Private Cloud so long as the solution at their end meets the required standards and is on the CESG approved list as a CPA device.

**Each VPN setup is charged a one off £850.00.**

e2e can supply and manage VPN devices to connect customer offices or other clouds to the Private Cloud, using CESG approved CPA VPN devices. All equipment and management is provided by e2e. There is a one time on-boarding charge and then a fixed monthly fee per VPN.

Optional Customer or Cloud e2e managed fixed VPNs (per site/location/cloud)	
On boarding	Per Month
£850.00	£550.00

## OTHER SERVICES

**Cloud design** - we work with you to incorporate any particular configurations you require. We can accommodate many different types of customer specific requests and charge on a time and materials basis. We can accommodate many different types of customer specific requests and charge on a time and materials basis.

**Service training** – we provide training on how to use the IaaS service. This is typically done on site to a group of people at your organisation. It is only required if your organisation requests it as most consumers are familiar with the virtualisation tools (VMWare or Hyper-V).

**Ad hoc support** – we come and spend the day with you and your team assisting with any support issues or working as one of your support team to assist in a support task. This would only be needed in exceptional circumstances but we understand that there may be critical events that requires as much de-risking as possible and having an e2e cloud support expert on site is one way to achieve this.

**Data migration services** - we assist you to move your data into or out of the service. Can also be used to connect to and migrate data to other cloud systems such as hybrid or public cloud services for the purpose of data or machine migration or configuring ongoing hybrid cloud services. For service migration e2e allows existing data to be migrated to and from the Private Cloud platform. Typical formats include exported VM images from VMWare or Hyper-V or VM templates of

servers/server images. We support many methods of transferring data and existing services in and out of our Private Clouds.

**Advice and consultancy** – these days are typically used to support your organisation at times when you need expert cloud architects on site to support you. Examples of such events are when internal or external auditors have design/architecture questions, meetings with Accreditors/Assessors, preparing for penetration tests, preparing to roll out new applications to the cloud, cloud planning activities, presentations to the board/IT managers or any other such event that requires technical cloud architects present to support you.

Other Services		
Custom Private Cloud design per day		<b>£900.00</b>
Service training per day		<b>£900.00</b>
Ad hoc support per day		<b>£850.00</b>
Data migration services		<b>£850.00</b>
Advice and consultancy per day		<b>£1,050.00</b>

## MORE INFORMATION AND CONTACT DETAILS

For more details on this service and to see the other services we offer visit

[www.e2e-assure.com](http://www.e2e-assure.com)

Enquiries, and more information is available on request, email [info@e2e-assure.com](mailto:info@e2e-assure.com) with any queries.