



e2e Managed Customer Cloud Platform – Pricing Document

The managed platform element is per VM per month. These are running VMs – i.e. we only charge for actual VMs on the platform per month.

PRICING

There are two elements to the pricing; the managed infrastructure and the managed platform. The managed service covers support and maintenance of the infrastructure components and changes to the networking, firewalls and VPNs. The pricing is based on how many VMs the service supports, where a VM is 8GB RAM and 2vCPU.

Service Level	Number of VMs supported by Cloud	Charge Per Month	On-Boarding	Charge Per VM Per Month
Baseline	1-10	£2,025	£3,500	£145
Enhanced	1-10	£2,835	£3,500	£165
Premium	1-10	£4,050	£3,500	£206
Baseline	11-25	£2,430	£3,500	£124
Enhanced	11-25	£3,240	£3,500	£145
Premium	11-25	£4,860	£2,500	£165
Baseline	26-50	£5,670	£4,000	£119
Enhanced	26-50	£6,885	£4,000	£139
Premium	26-50	£7,290	£4,000	£158

Baseline	51-100	£8,505	£4,000	£114
Enhanced	51-100	£9,720	£4,000	£133
Premium	51-100	£11,340	£4,000	£152
Baseline	101-150	£8,910	£5,000	£110
Enhanced	101-150	£11,340	£5,000	£128
Premium	101-150	£13,770	£5,000	£146
Baseline	151-200	£9,720	£6,000	£105
Enhanced	151-200	£12,555	£6,000	£123
Premium	151-200	£15,390	£6,000	£140
Baseline	201-250	£11,340	£7,000	£101
Enhanced	201-250	£13,770	£7,000	£118
Premium	201-250	£17,010	£7,000	£134
Baseline	251-300	£12,960	£8,000	£97
Enhanced	251-300	£15,390	£8,000	£113
Premium	251-300	£18,630	£8,000	£130
Baseline	301-350	£13,770	£9,000	£93
Enhanced	301-350	£17,010	£9,000	£109
Premium	301-350	£19,440	£9,000	£124
Baseline	351-400	£14,985	£11,000	£89
Enhanced	351-400	£17,820	£11,000	£104
Premium	351-400	£21,870	£11,000	£119
Baseline	401-450	£15,795	£12,000	£86
Enhanced	401-450	£19,440	£12,000	£100
Premium	401-450	£24,300	£12,000	£115
Baseline	451-500	£17,820	£13,500	£83
Enhanced	451-500	£21,465	£13,500	£96
Premium	451-500	£29,160	£13,500	£110
Baseline	501-600	£19,845	£14,500	£80
Enhanced	501-600	£22,680	£14,500	£92

Premium	501-600	£30,780	£14,500	£106
Baseline	601-700	£23,085	£15,000	£76
Enhanced	601-700	£26,730	£15,000	£89
Premium	601-700	£35,640	£15,000	£101
Baseline	701-800	£25,110	£16,000	£73
Enhanced	701-800	£29,970	£16,000	£85
Premium	701-800	£40,500	£16,000	£98
Baseline	801-900	£29,970	£16,000	£71
Enhanced	801-900	£38,070	£16,000	£82
Premium	801-900	£46,980	£16,000	£93
Baseline	901-1000	£31,590	£17,000	£67
Enhanced	901-1000	£39,690	£17,000	£79
Premium	901-1000	£48,600	£17,000	£89
Baseline	1001-1250	£35,640	£18,000	£71
Enhanced	1001-1250	£46,980	£18,000	£77
Premium	1001-1250	£59,940	£18,000	£83
Baseline	1251-1500	£39,690	£18,000	£68
Enhanced	1251-1500	£51,030	£18,000	£71
Premium	1251-1500	£64,800	£20,000	£79
Baseline	1501-2000	£52,650	£20,000	£60
Enhanced	1501-2000	£63,180	£20,000	£64
Premium	1501-2000	£76,950	£20,000	£71

The on-boarding charge covers the initial service setup, deployment initial firewall rules and VPNs, customer specific networking and DMZ requirements.

DISCOUNTS

Additional discount of 20% if VMs are identical

FIXED VPNs FOR CLOUD CONNECTIVITY

Creating a VPNs for the purpose of managing the cloud is included in the on-boarding and assumes the customer uses their own VPN solution at their end of the VPN.

Customers may choose to connect more VPNs to the Cloud so long as the solution at their end meets the required standards and is on the CESG approved list as a CPA device.

Each VPN setup is charged a one off £850.00.

e2e can supply and manage VPN devices to connect customer offices or clouds, using CESG approved CPA VPN devices. All equipment and management is provided by e2e. There is a one time on-boarding charge and then a fixed monthly fee per VPN.

Optional Customer or Cloud e2e managed fixed VPNs (per site/location/cloud)	
On boarding	Per Month
£850.00	£550.00

OTHER SERVICES

Server build - we work with you to incorporate any custom server/VM builds required for your applications. We then use these templates to deploy onto the cloud.

Cloud design - we work with you to incorporate any particular configurations you require. We can accommodate many different types of customer specific requests and charge on a time and materials basis.

Service training – we provide training on how to use the PaaS service. This is typically done on site to a group of people at your organisation.

Ad hoc support – we come and spend the day with you and your team assisting with any support issues or working as one of your support team to assist in a support task. This would only be needed in exceptional circumstances but we understand that there may be critical events that requires as much de-risking as possible and having an e2e cloud support expert on site is one way to achieve this.

Data migration services - we assist you to move your data into or out of the service. Can also be used to connect to and migrate data to other cloud systems such as hybrid or public cloud services for the purpose of data or machine migration or configuring ongoing hybrid cloud services. For service migration e2e allows existing data to be migrated to and from Cloud platforms. Typical formats include exported VM images from VMWare or Hyper-V or VM templates of servers/server images. We support many methods of transferring data and existing services in and out of Clouds.

Advice and consultancy – these days are typically used to support your organisation at times when you need expert cloud architects on site to support you. Examples of such events are when internal

or external auditors have design/architecture questions, meetings with Accreditors/Assessors, preparing for penetration tests, preparing to roll out new applications to the cloud, cloud planning activities, presentations to the board/IT managers or any other such event that requires technical cloud architects present to support you.

Other Services		
Server Build Day		£800.00
Custom Cloud design per day		£900.00
Service training per day		£900.00
Ad hoc support per day		£850.00
Data migration services		£850.00
Advice and consultancy per day		£1,050.00

MORE INFORMATION AND CONTACT DETAILS

For more details on this service and to see the other services we offer visit

www.e2e-assure.com

Enquiries, and more information is available on request, email info@e2e-assure.com with any queries.

